"Nolite te Bastardes Carborundorum"
After a tumultuous week, NEIBA member stores spent Tuesday, September 10 celebrating the much-anticipated release of Margaret Atwood’s *The Testaments*. From top to bottom, left to right: Breakwater Books (Guilford, CT), The Silver Unicorn Bookstore (Acton, MA), River Bend Bookshop (Glastonbury, CT), Newtonville Books (Newtown Center, MA), Wellesley Books (Wellesley, MA), Wakefield Books (Wakefield, RI) That Bookstore (Wethersfield, CT), Harvard Bookstore (Cambridge, MA). Click any of the images above to see each store’s Instagram post.

2 Weeks left to Pre-Register for Fall Conference

Booksellers — click here!

Exhibitors — click here!

Schools/Librarians — click here!

Does your registration form say "Edited 8.13.19"? If not, it’s outdated! The above forms now include the cost for the Wednesday lunches (the Rep Pick-Nic, Bookstore Owner
Battle of the Education Sessions
Which are you planning to attend?

Wednesday Morning Session (9:00 am – 10:30 am)

1. From Hassle to Habit: How to Boost Profits with Coop
2. ABA: Making the Most of ABA Membership (Note New Time!)

Wednesday Afternoon Session #1 (2:30 pm – 3:45 pm)

1. Visual Merchandizing for Inclusion
2. Buying & Selling Books in Translation
3. Digital Branding/Social Media 2.0

Wednesday Afternoon Session #2 (4:00 pm – 5:15 pm)

1. Windows & Mirrors
2. Worst Case Scenario: How to Prepare for the Unexpected
3. Working with Your Telephone Sales Reps

Friday Morning Session (10:15 am – 11:15 am)

1. Genre Through The Ages: Handselling Sci-Fi & Fantasy...
Publishers Weekly announced its 5 finalists for the 5th annual PW Star Watch award. Among them is Nicole Brinkley (pictured: top row, center), a bookseller at Oblong Books & Music (Rhinebeck, NY) and NECBA co-chair. In a profile featured in PW, Brinkley said, "There’s something really special about being able to hear what people want to be reading, and what they love, and to be able to connect them to a book that they’re really excited about. There’s nothing more magical then helping someone find a book that they fall in love with."

The PW Star Watch Award "recognizes outstanding individuals who further the cultural and economic success of publishers, bookstores, and the industry at large." The winner, who will receive a trip to the Frankfurt Book Fair in October, is to be announced on September 18.
The MIT Press is a leading publisher of books and journals at the intersection of science, technology, and the arts. MIT Press books and journals are known for their intellectual daring, scholarly standards, and distinctive design.

The MIT Press Bookstore is a proud and active member of both the ABA and NEIBA. The Press regularly exhibits at Book Expo, ABA Winter Institute, and fall regional trade shows.

Working at MIT offers opportunities, an environment, a culture--and benefits--that just aren’t found together anywhere else. If you’re curious, motivated, want to be part of a unique community, and help shape the future--then take a look at this opportunity.

MIT is an equal employment opportunity employer. All qualified applicants will receive consideration for employment and will not be discriminated against on the basis of race, color, sex, sexual orientation, gender identity, religion, disability, age, genetic information, veteran status, ancestry, or national or ethnic origin.

Join the MIT Press Bookstore team! Reach out to Clarissa Murphy with any questions. Apply here for a bookseller position. Apply here for the senior bookseller position.

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**Breakwater Books seeks Owner (Guilford, CT)**

For over 47 years, Breakwater Books has been a fixture in the heart of Guilford, and your support has sustained one of our town’s greatest treasures. I have decided, after much soul searching, that I am at the time of life when I would like to travel more frequently and this would take me away from the store for too many days or weeks at a time. Therefore, I have chosen to sell Breakwater Books. I am hoping that you – or someone you know – will want to be the next owner of Breakwater Books, and see it remain as the core of our community...

Read owner Liza Fixx's full letter here. If you or someone you know would like to learn more about the opportunity to become Breakwater Books’ new owner, please e-mail Liza Fixx.

Looking for opportunities in New England?
Check out the NEIBA Exchange!
To add a listing, e-mail Ali@NEBA.org

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**Baker & Taylor Account Closures and Refunds**
Due to high volumes of customer returns, the last returns received by Baker & Taylor were recently completed. For customers with a credit balance, the refund process is currently taking longer than expected. The remaining AR team is working through the backlog and expect to process all refund requests from July, August, and September over the next few weeks so that all refund requests are completed and mailed within 5 weeks or less. As the backlog is cleared, refunds should go back to a 2-3 week turnaround time.

Please note: refunds cannot be processed without a proper W-9 on file and Baker & Taylor refund form signed by the owner. It is not possible to automatically issue refunds on credit balance accounts or issue refunds back to credit cards or wires.

If you have questions regarding a refund you are owed, please submit a request to dl-cfs@baker-taylor.com or call 800-340-5370.

Need Office Organizing Supplies?
NEIBA has you covered!

Does your store need file folders, hanging file folders, file organizers, or 3-ring binders (all sizes)? If so, the NEIBA office has plenty to share!

E-mail Ali@NEBA.org to coordinate or inquire.

Wholesaler Information & Resources

Social Media Spotlight
Trident Booksellers & Cafe
@tridentbooks: Is it too early to start getting ready for Halloween? We don’t think so! It’s time to get ahead of the curve!

Want to be featured? Use #NEIBA in social media posts (or tag @neibabooks) so we can see & share your photos!

NEIBA
Best Sellers
for the week ended
Sunday September 8, 2019

Based on reporting from the independent booksellers of NEIBA and IndieBound

HARDCOVER FICTION
1. Where the Crawdads Sing
Delia Owens, Putnam, $26, 9780735219090
2. A Better Man
Louise Penny, Minotaur, $28.99, 9781250066213
3. The Nickel Boys
Colson Whitehead, Doubleday, $24.95, 9780385537070
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<tr>
<th></th>
<th>Title</th>
<th>Author</th>
<th>Publisher</th>
<th>Price</th>
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<tr>
<td>5.</td>
<td>The Secrets We Kept</td>
<td>Lara Prescott</td>
<td>Knopf</td>
<td>$26.95</td>
<td>978052566159</td>
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<td>6.</td>
<td>Circe</td>
<td>Madeline Miller</td>
<td>Little Brown</td>
<td>$27</td>
<td>9780316556347</td>
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<td>7.</td>
<td>On Earth We’re Briefly Gorgeous</td>
<td>Ocean Vuong</td>
<td>Penguin Press</td>
<td>$26</td>
<td>9780525662023</td>
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<td>8.</td>
<td>Inland</td>
<td>Téa Obrecht</td>
<td>Random House</td>
<td>$27</td>
<td>9780812992861</td>
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<td>10.</td>
<td>City of Girls</td>
<td>Elizabeth Gilbert</td>
<td>Riverhead Books</td>
<td>$28</td>
<td>9781594634734</td>
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<td>11.</td>
<td>The Girl Who Lived Twice</td>
<td>David Lagercrantz</td>
<td>Knopf</td>
<td>$27.95</td>
<td>9780451494344</td>
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<td>12.</td>
<td>Normal People</td>
<td>Sally Rooney</td>
<td>Hogarth</td>
<td>$26</td>
<td>9781984822178</td>
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<td>14.</td>
<td>This Tender Land</td>
<td>William Kent Krueger</td>
<td>Atria</td>
<td>$27</td>
<td>9781476749297</td>
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<td>15.</td>
<td>Ask Again, Yes</td>
<td>Mary Beth Keane</td>
<td>Scribner</td>
<td>$27</td>
<td>9781982106980</td>
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**HARDCOVER NONFICTION**

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<tr>
<td>1.</td>
<td>Educated</td>
<td>Tara Westover</td>
<td>Random House</td>
<td>$28</td>
<td>9780399590504</td>
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<td>2.</td>
<td>Call Sign Chaos: Learning to Lead</td>
<td>Jim Mattis, Bing West</td>
<td>Random House</td>
<td>$28</td>
<td>9780812996838</td>
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<td>3.</td>
<td>Three Women</td>
<td>Lisa Taddeo</td>
<td>Avid Reader Press/S&amp;S</td>
<td>$27</td>
<td>9781451642292</td>
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<td>4.</td>
<td>The Pioneers</td>
<td>David McCullough</td>
<td>S&amp;S</td>
<td>$30</td>
<td>9781501168680</td>
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<td>5.</td>
<td>How To: Absurd Scientific Advice for Common Real-World Problems</td>
<td>Randall Munrooe, Riverhead Books</td>
<td>$28</td>
<td>9780525537090</td>
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<td>6.</td>
<td>Trick Mirror</td>
<td>Jia Tolentino</td>
<td>Random House</td>
<td>$27</td>
<td>9780525510543</td>
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<td>7.</td>
<td>How to Be an Antiracist</td>
<td>Ibram X. Kendi</td>
<td>One World</td>
<td>$27</td>
<td>9780525509288</td>
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<td>8.</td>
<td>Becoming</td>
<td>Michelle Obama</td>
<td>Crown</td>
<td>$32.50</td>
<td>9781524763138</td>
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<td>9.</td>
<td>Maybe You Should Talk to Someone</td>
<td>Lori Gottlieb</td>
<td>Houghton Mifflin Harcourt</td>
<td>$28</td>
<td>9781328662057</td>
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<td>10.</td>
<td>Salt, Fat, Acid, Heat</td>
<td>Samin Nosrat</td>
<td>S&amp;S</td>
<td>$35</td>
<td>9781476753836</td>
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<td>11.</td>
<td>Guinness World Records 2020</td>
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<td>12.</td>
<td>The Second Mountain</td>
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<td>13.</td>
<td>The British Are Coming</td>
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<td>14.</td>
<td>Spying on the South</td>
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*New!* indicates new releases.
15. This Book Is Literally Just Pictures of Cute Animals That Will Make You Feel Better  New!
Smith Street Books (Ed.), Smith Street Books, $14.95, 9781925811186

**TRADE PAPERBACK FICTION**

1. The Overstory
   Richard Powers, Norton, $18.95, 9780393356687
2. A Gentleman in Moscow
   Amor Towles, Penguin, $17, 9780143110439
3. Little Fires Everywhere
   Celeste Ng, Penguin, $17, 9780735224315
4. The Tattooist of Auschwitz
   Heather Morris, Harper, $16.99, 9780062797155
5. Before We Were Yours
   Lisa Wingate, Ballantine, $17, 9780425284704
6. There There
   Tommy Orange, Vintage, $16, 9780525436140
7. Eleanor Oliphant Is Completely Fine
   Gail Honeyman, Penguin, $16, 9780735220690
8. The Witch Elm
   Tana French, Penguin, $17, 9780735224643
9. The Art of Racing in the Rain
   Garth Stein, Harper, $16.99, 9780062364913
10. Beloved
    Toni Morrison, Vintage, $16, 97814000033416
11. The Handmaid’s Tale  New!
    Margaret Atwood, Anchor, $15.95, 9780525435006
12. The Bluest Eye  New!
    Toni Morrison, Vintage, $14.95, 9780307278449
    Esi Edugyan, Vintage, $16.95, 9780525563242
14. The Goldfinch  New!
    Donna Tartt, Back Bay, $20, 9780316055444
15. The Great Believers  New!
    Rebecca Makkai, Penguin, $16, 9780735223530

**TRADE PAPERBACK NONFICTION**

1. The Old Farmer's Almanac 2020  New!
   Old Farmer's Almanac, $8.95, 9781571988102
2. Sapiens
   Yuval Noah Harari, Harper Perennial, $22.99, 9780062316110
3. Born a Crime
   Trevor Noah, Spiegel & Grau, $18, 9780399588198
4. 21 Lessons for the 21st Century
   Yuval Noah Harari, Spiegel & Grau, $18, 9780525512196
5. White Fragility
   Robin DiAngelo, Beacon Press, $16, 9780807047415
6. The Spy and the Traitor
   Ben Macintyre, Broadway Books, $18, 9781101904213
7. How to Change Your Mind
   Michael Pollan, Penguin, $18, 9780735224155
8. Heartland: A Memoir of Working Hard and Being Broke in the Richest Country...  New!
   Sarah Smarsh, Scribner, $17, 9781501133107
9. Calypso  New!
   David Sedaris, Back Bay, $17.99, 9780316392426
10. In the Hurricane’s Eye: The Genius of George Washington and the Victory... New!  
Nathaniel Philbrick, Penguin, $18, 9780143111450  
Dan Rather, Elliot Kirschner, Algonquin Books, $16.95, 9781616209940  
12. Just Mercy  
Bryan Stevenson, Spiegel & Grau, $16, 9780812984965  
13. If These Walls Could Talk: Boston Red Sox New!  
Jerry Remy, Nick Cafardo, Triumph Books, $17.95, 9781629375458  
14. Being Mortal  
Atul Gawande, Picador, $17, 9781250076229  
15. Into the Raging Sea New!  
Rachel Slade, Ecco, $17.99, 9780062699879

**MASS MARKET**

1. Dune  
Frank Herbert, Ace, $10.99, 9780441172719  
2. The Name of the Wind  
Patrick Rothfuss, DAW, $9.99, 9780756404741  
3. 1984 New!  
George Orwell, Signet, $9.99, 9780451524935  
4. Good Omens  
5. Red War New!  
Vince Flynn, Kyle Mills, Pocket, $9.99, 9781501190605  
6. The Reckoning New!  
John Grisham, Dell, $9.99, 9780525620938  
7. The Goldfinch  
Donna Tartt, Little Brown, $10.99, 9780316055420  
8. The Autobiography of Malcolm X  
Malcolm X, Ballantine, $7.99, 9780345350688  
9. Of Mice and Men New!  
John Steinbeck, Penguin, $12, 9780140177398  
10. Macbeth New!  
William Shakespeare, S&S, $5.99, 9780743477109

**CHILDREN’S ILLUSTRATED**

1. The Pigeon HAS to Go to School!  
Mo Willems, Hyperion Books for Children, $16.99, 9781368046459  
2. Just Ask!: Be Different, Be Brave, Be You New!  
Sonia Sotomayor, Rafael López (Illus.), Philomel Books, $17.99, 9780525514121  
3. Goodnight Moon  
Margaret Wise Brown, Clement Hurd (Illus.), Harper, $8.99, 9780694003617  
4. Make Way for Ducklings  
Robert McCloskey, Puffin, $7.99, 9780140564341  
5. Bruce's Big Storm New!  
Ryan T. Higgins, Disney/Hyperion, $17.99, 9781368026222  
6. Room on the Broom New!  
Julia Donaldson, Axel Scheffler (Illus.), Puffin, $7.99, 9780142501122  
7. Dinosnores New!  
Sandra Boynton, Workman, $6.95, 9781523508136  
8. If I Built a School  
Chris Van Dusen, Dial Books, $17.99, 9780525552918  
9. Dr. Seuss's Horse Museum  
Dr. Seuss, Andrew Joyner (Illus.), Random House Books for Young Readers, $18.99,
10. Pat the Bunny
Dorothy Kunhardt, Golden Books, $9.99, 9780307120007

**CHILDREN’S INTEREST**

1. Best Friends
Shannon Hale, LeUyen Pham (Illus.), First Second, $12.99, 9781250317469
2. Diary of an Awesome Friendly Kid: Rowley Jefferson’s Journal
Jeff Kinney, Abrams, $13.99, 9781419740275
3. Pumpkinheads
Rainbow Rowell, Faith Erin Hicks (Illus.), First Second, $17.99, 9781626721623
4. The Hate U Give
Angie Thomas, Balzer + Bray, $18.99, 9780062871350
5. Sisters New!
Raina Telgemeier, Graphix, $10.99, 9780545540605
6. New Kid New!
Jerry Craft, Harper, $12.99, 9780062691194
7. Camp New!
Kayla Miller, HMH Books for Young Readers, $12.99, 9781328530820
8. Pax New!
Sara Pennypacker, Jon Klassen (Illus.), Balzer + Bray, $8.99, 9780062377029
9. One of Us Is Lying New!
Karen M. McManus, Delacorte Press, $17.99, 9781524714680
10. A Wolf Called Wander New!
Rosanne Parry, Monica Armino (Illus.), Greenwillow Books, $16.99, 9780062895936

**CHILDREN’S SERIES TITLES**

1. Dog Man: For Whom the Ball Rolls
Dav Pilkey, Graphix, $12.99, 9781338236590
2. Boy-Crazy Stacey (Baby-Sitters Club Graphic Novel, #7) New!
Ann M. Martin, Gale Galligan (Illus.), Graphix, $10.99, 9781338304510
3. Mighty Jack and Zita the Spacegirl New!
Ben Hatke, First Second, $14.99, 9781250191731
4. The Poison Jungle (Wings of Fire, Book 13)
Tui T. Sutherland, Scholastic, $16.99, 9781338214512
5. Dog Man
Dav Pilkey, Graphix, $9.99, 9780545581608
6. Big Nate: Hug It Out! New!
Lincoln Peirce, Andrews McMeel, $9.99, 9781524851842
7. Dog Man: Brawl of the Wild
Dav Pilkey, Graphix, $9.99, 9781338236576
8. I Survived The Great Molasses Flood, 1919 (I Survived, #19) New!
Lauren Tarshis, Scholastic, $5.99, 9781338317411
9. The Bad Guys (The Bad Guys, #1) New!
Aaron Blabey, Scholastic, $5.99, 9780545912402 New!
10. The Princess in Black
Shannon Hale, Dean Hale, LeUyen Pham (Illus.), Candlewick, $6.99, 9780763678883