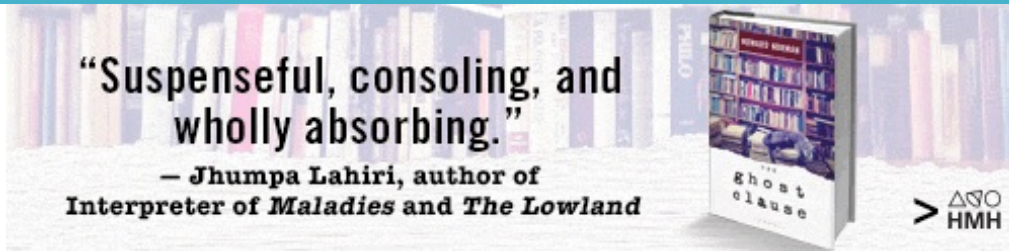


NEIBA News

July 10, 2019

www.newenglandbooks.org



“Suspenseful, consoling, and wholly absorbing.”
— Jhumpa Lahiri, author of *Interpreter of Maladies* and *The Lowland*



> ΔΩO
HMH



Call for 2019 Holiday Catalog Titles

Dear booksellers — As our Holiday Catalog sales period draws to a close, we’re looking for recommendations from you for “Booksellers Recommend” titles. These are books, published in 2019, that you’d especially like to share with your customers this holiday season. If we end up with open spots in the catalog, we’ll solicit publishers for the titles you suggest.

Please e-mail your list to Ali (Ali@NEBA.org) by **15 July**. Many thanks!

Action Items for July

"Booksellers Recommend" titles for the Holiday Catalog due **July**

15

[Binc & Macmillan Scholarship Applications](#) due **July 15**

[RSVPs to Northshire Cocktail Reception](#) requested by **July 18**

[Editor Buzz Panel Submissions for Fall Conference](#) due **July 19**

[Cookbook Author Reception Dish Submissions](#) due **July 19**

[NEIBA Membership Enrollment & Renewal](#) — **ASAP!**



Free Training Session by Indies for Indies

FICTION ADDICTION



Need some guidance on how to buy direct from publishers? There's a (free!) training session for you. Jill Hendrix, owner of [Fiction Addiction](#) in Greenville, SC is doing a 30-minute Zoom training on Wednesday, August 14 at 2 PM EST.

If you're interested in attending this training, e-mail Jill (jill@jillhendrix.com) with subject line "Direct Buying Training." Zoom details and a reminder will be sent closer to the event date.



Need Office Organizing Supplies? *NEIBA has you covered!*

Does your store need file folders, hanging file folders, file organizers, desk shelves, or 3-ring binders (all sizes)? If so, the NEIBA office has plenty to share!

E-mail Ali@NEBA.org to coordinate or inquire.



Oblong Books & Music seeks Events Manager



Oblong Books & Music in Millerton, NY is looking to fill the newly created position of Event Operations Manager. This person will work closely with the Events Director to facilitate all events, in-store & offsite. The position is primarily based at Oblong's Millerton location, but frequent travel between stores and to offsite events is expected. This is a salaried position with some benefits. For a full job description, please email co-owner Suzanna Hermans, suzanna@oblongbooks.com.

Applications will be considered through at least July 31.

Bookazine seeks Northeast Sales Rep

Position: Home Office, Full-Time
Position. Requires 100% road and/or plane travel.

The Sales Representative will sell to buyers in independent bookstores in the northeast. Sales Representative will maintain existing—and develop new—relationships with key business partners in those accounts.

ESSENTIAL DUTIES & RESPONSIBILITIES:

- Maintain a good relationship with established retail accounts
- Maintain current and accurate client profiles, including purchase history.
- Develop new accounts.

KNOWLEDGE, SKILLS & ABILITIES REQUIRED:

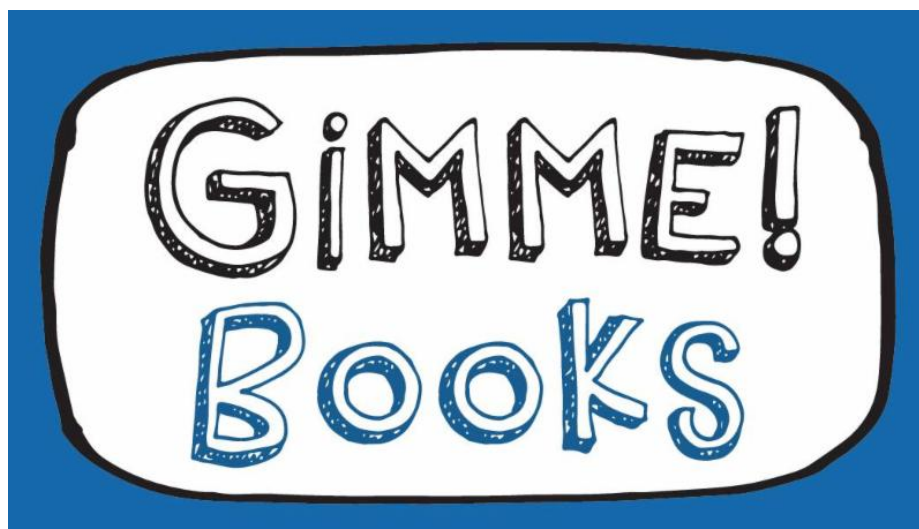
- Sales experience with strong background in book wholesaling with 5-7 years of experience.
- Must be extremely organized, detail-oriented and have the ability to multi-task and prioritize.
- Must be a self-starter and work independently.
- Effective communication skills (oral & written), good judgment, and excellent interpersonal skills in all aspects of business.
- License must be in good standing for frequent car or air travel.
- Strong proficiency in general computer skills, with an emphasis on Microsoft Word & Excel. Experience with POS databases and inventory management systems.
- Must be results driven, and take appropriate steps to achieve goals while taking ownership of situations as needed.
- Proven ability to deliver timely, accurate work product and demonstrate good follow up and follow through.

E-mail your resume to richkallman@bookazine.com.

*To add a listing to the newsletter
and website, e-mail Ali@NEBA.org*



NCIBA Launches Indie Bookseller Maker Marketplace



One example is Gimme Designs! by NEIBA's very own John Hugo of Hugo Books, Inc.

The **Northern California Independent Booksellers Association**, in conjunction with the other regional booksellers associations, has launched the beta version of the new **Indie Bookseller Maker Marketplace**, an online portal for independent booksellers to sell their own crafted items to other independent booksellers around the country.

To **create a listing**, booksellers must provide a description of their item, including its dimensions, weight and material, along with a photo, the item's wholesale price, shipping information and the seller's contact information. Final terms and conditions are the responsibility of the buyer and seller, and while there are no listing fees during the beta, there will likely be a small charge when the service is finalized, in order to cover administration costs.

"I hope it is a game changer for stores staying unique and supporting one another," said Calvin Crosby, executive director of the NCIBA, adding that Ann Seaton of the NCIBA and Wanda Jewell of the **Southern Independent Booksellers Alliance** were the "big drivers" behind the Maker Marketplace. Interested booksellers can reach Ann Seaton via **e-mail**.



Join us next week for a cocktail party at Northshire!

NEIBA members are invited to mingle at the **Northshire Bookstore** in Manchester, VT! Join us Thursday, July 18 from 5 - 7 PM for beverages and snacks, all provided by NEIBA.

Admission is free and RSVPs are appreciated. Hope to see you there!

Binc Foundation & Macmillan Scholarships Return

Binc and Macmillan will be offering the Macmillan Booksellers Professional Development Scholarship for the third year in a row! Nine scholarships in total will be awarded to booksellers from underrepresented groups to cover the cost of travel, lodging, and meals (up to a maximum of \$500) to attend a regional fall show.



Booksellers can find out more details (and apply) online.

Applications due July 15.

Social Media Spotlight

Oblong Books & Music



@oblongbooks: Can you believe it's been 50 years since Apollo 11 first landed on the moon!? ☐ July 20 marks the 50th anniversary of the moon landing, and there are plenty of books to get you in the spirit of the anniversary. *CHASING THE MOON* makes a great read for the history lover, while *MOON'S FIRST FRIENDS* is perfect for the little in your life. Swing by the store today to pick up your lunar reads!

Want to be featured? Use #NEIBA in social media posts (or tag @neibabooks) so we can see & share your photos!

NEIBA Best Sellers

for the week ended
Sunday July 7, 2019



Based on reporting from the independent booksellers of
NEIBA and IndieBound

HARDCOVER FICTION

1. Where the Crawdads Sing
Delia Owens, Putnam, \$26, 9780735219090
2. City of Girls
Elizabeth Gilbert, Riverhead Books, \$28, 9781594634734
3. On Earth We're Briefly Gorgeous
Ocean Vuong, Penguin Press, \$26, 9780525562023
4. Summer of '69
Elin Hilderbrand, Little Brown, \$28, 9780316420013
5. Big Sky
Kate Atkinson, Little Brown, \$28, 9780316523097
6. Normal People
Sally Rooney, Hogarth, \$26, 9781984822178
7. The Guest Book
Sarah Blake, Flatiron Books, \$27.99, 9781250110251
8. Evvie Drake Starts Over **New!**
Linda Holmes, Ballantine, \$26, 9780525619246
9. The Most Fun We Ever Had
Claire Lombardo, Doubleday, \$28.95, 9780385544252
10. Circe
Madeline Miller, Little Brown, \$27, 9780316556347
11. Mrs. Everything
Jennifer Weiner, Atria, \$28, 9781501133480
12. Fleishman Is in Trouble
Taffy Brodesser-Akner, Random House, \$27, 9780525510871
13. Ask Again, Yes
Mary Beth Keane, Scribner, \$27, 9781982106980
14. The Silent Patient
Alex Michaelides, Celadon Books, \$26.99, 9781250301697
15. Whisper Network **New!**
Chandler Baker, Flatiron Books, \$26.99, 9781250319470

HARDCOVER NONFICTION

1. Educated
Tara Westover, Random House, \$28, 9780399590504
2. The Pioneers
David McCullough, S&S, \$30, 9781501168680
3. The Second Mountain
David Brooks, Random House, \$28, 9780812993264
4. Becoming
Michelle Obama, Crown, \$32.50, 9781524763138
5. The British Are Coming
Rick Atkinson, Holt, \$40, 9781627790437
6. Spying on the South
Tony Horwitz, Penguin Press, \$30, 9781101980286
7. Range: Why Generalists Triumph in a Specialized World **New!**
David Epstein, Riverhead Books, \$28, 9780735214484
8. Songs of America: Patriotism, Protest, and the Music That Made a Nation **New!**
Jon Meacham, Tim McGraw, Random House, \$30, 9780593132951
9. Furious Hours
Casey Cep, Knopf, \$26.95, 9781101947869
10. Maybe You Should Talk to Someone **New!**
Lori Gottlieb, Houghton Mifflin Harcourt, \$28, 9781328662057
11. Underland: A Deep Time Journey

Robert MacFarlane, Norton, \$27.95, 9780393242140

12. Stay Sexy & Don't Get Murdered **New!**

Karen Kilgariff, Georgia Hardstark, Forge, \$24.99, 9781250178954

13. The Hidden Life of Trees **New!**

Peter Wohlleben, Greystone Books, \$24.95, 9781771642484

14. Say Nothing **New!**

Patrick Radden Keefe, Doubleday, \$28.95, 9780385521314

15. Salt, Fat, Acid, Heat **New!**

Samin Nosrat, Wendy MacNaughton (Illus.), S&S, \$35, 9781476753836

TRADE PAPERBACK FICTION

1. Little Fires Everywhere

Celeste Ng, Penguin, \$17, 9780735224315

2. The Overstory

Richard Powers, Norton, \$18.95, 9780393356687

3. A Gentleman in Moscow

Amor Towles, Penguin, \$17, 9780143110439

4. Eleanor Oliphant Is Completely Fine

Gail Honeyman, Penguin, \$16, 9780735220690

5. There There

Tommy Orange, Vintage, \$16, 9780525436140

6. Before We Were Yours

Lisa Wingate, Ballantine, \$17, 9780425284704

7. The Tattooist of Auschwitz

Heather Morris, Harper, \$16.99, 9780062797155

8. The Woman in the Window

A.J. Finn, Morrow, \$16.99, 9780062678423

9. Conversations with Friends

Sally Rooney, Hogarth, \$17, 9780451499066

10. The Great Believers

Rebecca Makkai, Penguin, \$16, 9780735223530

11. The Immortalists

Chloe Benjamin, Putnam, \$16, 9780735215092

12. Washington Black

Esi Edugyan, Vintage, \$16.95, 9780525563242

13. My Year of Rest and Relaxation

Ottessa Moshfegh, Penguin, \$16, 9780525522133

14. Kingdom of the Blind

Louise Penny, Minotaur, \$16.99, 9781250066305

15. The President Is Missing

James Patterson, Bill Clinton, Grand Central, \$17.99, 9781538713839

TRADE PAPERBACK NONFICTION

1. Calypso

David Sedaris, Back Bay, \$17.99, 9780316392426

2. The Mueller Report

The Washington Post, Scribner, \$15, 9781982129736

3. Sapiens

Yuval Noah Harari, Harper Perennial, \$22.99, 9780062316110

4. Born a Crime

Trevor Noah, Spiegel & Grau, \$18, 9780399588198

5. How to Change Your Mind

Michael Pollan, Penguin, \$18, 9780735224155

6. In the Hurricane's Eye

Nathaniel Philbrick, Penguin, \$18, 9780143111450

7. White Fragility

Robin DiAngelo, Beacon Press, \$16, 9780807047415

8. Into the Raging Sea **New!**

Rachel Slade, Ecco, \$17.99, 9780062699879

9. The Soul of America

Jon Meacham, Random House, \$20, 9780399589829

10. Tip of the Iceberg

Mark Adams, Dutton, \$16, 9781101985120

11. Killers of the Flower Moon

David Grann, Vintage, \$16.95, 9780307742483

12. The Soul of an Octopus **New!**

Sy Montgomery, Atria, \$16, 9781451697728

13. Just Mercy

Bryan Stevenson, Spiegel & Grau, \$16, 9780812984965

14. Searching for Stars on an Island in Maine **New!**

Alan Lightman, Vintage, \$15.95, 9780525432593

15. Indianapolis

Lynn Vincent, Sara Vladic, S&S, \$18, 9781501135958

MASS MARKET

1. Good Omens

Neil Gaiman, Terry Pratchett, Morrow, \$9.99, 9780062836977

2. Dune **New!**

Frank Herbert, Ace, \$9.99, 9780441172719

3. 1984

George Orwell, Signet, \$9.99, 9780451524935

4. The Mueller Report

Robert S. Mueller, et al., Melville House, \$9.99, 9781612197814

5. The Reckoning

John Grisham, Dell, \$9.99, 9780525620938

6. The Diary of a Young Girl

Anne Frank, Bantam, \$7.99, 9780553577129

7. A Game of Thrones

George R.R. Martin, Bantam, \$9.99, 9780553593716

8. Lord of the Flies **New!**

William Golding, Perigee, \$9.99, 9780399501487

9. Animal Farm **New!**

George Orwell, Signet, \$9.99, 9780451526342

10. A Clash of Kings **New!**

George R.R. Martin, Bantam, \$9.99, 9780345535429

CHILDREN'S ILLUSTRATED

1. The Pigeon HAS to Go to School! **New!**

Mo Willems, Hyperion Books for Children, \$16.99, 9781368046459

2. Make Way for Ducklings

Robert McCloskey, Puffin, \$7.99, 9780140564341

3. Blueberries for Sal

Robert McCloskey, Puffin, \$7.99, 9780140501698

4. Where's Waldo? 30th Anniversary Edition **New!**

Martin Handford, Candlewick, \$7.99, 9780763695798

5. Where's Waldo Now? **New!**

Martin Handford, Candlewick, \$7.99, 9780763634995

6. Where's Waldo? The Totally Essential Travel Collection **New!**

Martin Gardner, Candlewick, \$14.99, 9780763695804

7. Goodnight Moon

Margaret Wise Brown, Clement Hurd (Illus.), Harper, \$8.99, 9780694003617

8. Hello Lighthouse

Sophie Blackall, Little, Brown Books for Young Readers, \$18.99, 9780316362382

9. Dragons Love Tacos

Adam Rubin, Daniel Salmieri (Illus.), Dial, \$16.99, 9780803736801

10. Pat the Bunny **New!**

Dorothy Kunhardt, Golden Books, \$9.99, 9780307120007

CHILDREN'S INTEREST

1. Diary of an Awesome Friendly Kid: Rowley Jefferson's Journal

Jeff Kinney, Abrams, \$13.99, 9781419740275

2. New Kid

Jerry Craft, Harper, \$12.99, 9780062691194

3. Turtles All the Way Down

John Green, Penguin, \$14.99, 9780525555377

4. The Hate U Give

Angie Thomas, Balzer + Bray, \$18.99, 9780062871350

5. A Wolf Called Wander **New!**

Rosanne Parry, Monica Armino (Illus.), Greenwillow Books, \$16.99, 9780062895936

6. Camp

Kayla Miller, HMH Books for Young Readers, \$10.99, 9781328530820

7. Refugee

Alan Gratz, Scholastic Press, \$16.99, 9780545880831

8. Drama

Raina Telgemeier, Graphix, \$10.99, 9780545326995

9. On the Come Up **New!**

Angie Thomas, Balzer + Bray, \$18.99, 9780062498564

10. Share Your Smile: Raina's Guide to Telling Your Own Story **New!**

Raina Telgemeier, Graphix, \$12.99, 9781338353846

CHILDREN'S SERIES TITLES

1. Dog Man Unleashed

Dav Pilkey, Graphix, \$9.99, 9780545935203

2. Dog Man

Dav Pilkey, Graphix, \$9.99, 9780545581608

3. Dog Man: A Tale of Two Kitties **New!**

Dav Pilkey, Graphix, \$9.99, 9780545935210

4. The Bad Guys in The Big Bad Wolf (The Bad Guys, #9)

Aaron Blabey, Scholastic, \$5.99, 9781338305814

5. Just Jaime (Emmie & Friends)

Terri Libenson, Balzer + Bray, \$12.99, 9780062851062

6. Dog Man: Lord of the Fleas

Dav Pilkey, Graphix, \$9.99, 9780545935173

7. Dog Man: Brawl of the Wild

Dav Pilkey, Graphix, \$9.99, 9781338236576

8. Spy School British Invasion **New!**

Stuart Gibbs, Simon & Schuster Books for Young Readers, \$17.99, 9781534424708

9. Dog Man and Cat Kid

Dav Pilkey, Graphix, \$9.99, 9780545935180

10. Harry Potter and the Sorcerer's Stone

J.K. Rowling, Scholastic, \$10.99, 9780590353427

