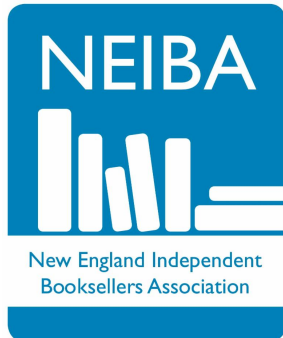


From: New England Independent Booksellers Association ali@neba.org
Subject: This Week from NEIBA
Date: May 22, 2019 at 2:15 PM
To: nan@neba.org



NEIBA News

May 22, 2019

www.newenglandbooks.org

Notes From the NEIBA Advisory Council

By Megan Sullivan, Penguin Random House

The Day in the Life of a Sales Rep



One of the things I like most about being a rep is that each week can be different. Most Mondays I'm home in the office catching up on emails, writing reports, mailing out galleys, writing more reports, getting ready for any buying appointments that week, and did I mention writing reports? During the selling season, my desk tends to fill up with papers and galleys. I try to keep it under control, but sometimes it just gets messy. I should probably set aside time each Friday to clean up the desk but what do they say about good intentions?

This week, I've got a report due, galleys to mail, and three appointments in New Hampshire. I go over the orders in advance, make notes and mark titles to discuss. Then I assemble galleys to bring with me. All that time in the car is time I'm not answering emails and I spend a lot of time staring at my phone while on the road to make sure I don't miss any emergencies. Books for an event haven't arrived yet? I'm on it! So each day, sometimes each hour, I'm doing

something different. It definitely keeps things entertaining.

The other question I get a lot is do you read during the work day? Is it considered work? When I first started as a rep for PRH, I had a hard time with the idea of reading during work hours but I've learned I do have to read for work. We're expected to read at least parts of books that are priorities each season, generally 20-30 books. I'm a completist however so I generally read the books beginning to end. Right now I'm still reading fall 2019 books, but I've just gotten a list of spring 2020(!) books to read.



The life of a rep is a busy one, much like at a bookstore. But I wouldn't trade it for anything.

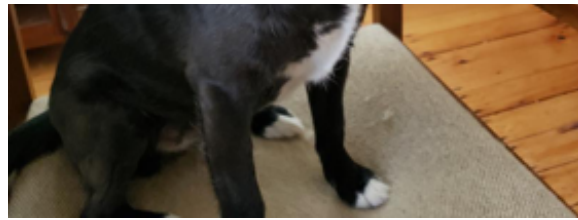


Photo: Lucy, office dog extraordinaire.

NEIBA at BookExpo

Are you attending BookExpo next week? Have questions about anything and everything NEIBA? Please stop by Beth's NEIBA "office hours" in the ABA Member Lounge (#2962, located in the back of the "Unbound" section of the trade show floor) and chat.

Wednesday, May 29, from 1-3 p.m. and 4-5 p.m.

Hope to see you there!

Wholesaler Information And Resources



Happy 40th Birthday, Partners Village Store!

Partners Village Store in Westport, MA is celebrating its 40th birthday this Saturday, May 25. Festivities start at 8:30 AM.



All About the Books & Education Program

Wednesday June 12, 2019

Fuller Conference Center, Sturbridge Village, Sturbridge MA


DETAILS & REGISTRATION (Deadline Friday May 24)

Notes from NEIBA

Recently, Maine booksellers met up for a NEIBA-sponsored ShopTalk in Bangor. We had a lively discussion—topics ranged from ABA issues (IndieCommerce, the ever-present health care initiative, IndieBound...all fielded steadfastly by ABA Board member Kenny Brechner) to staffing, the philosophy behind choosing not to sell online, the NEIBA website, and revamping NEIBA's Shop Local grant initiative. After lunch, Gibran Graham hosted the group at The Briar Patch. These ShopTalk sessions are a wonderful way to connect with nearby stores (or in the case of the Maine group...not so nearby—thanks to Heidi from Bogan Books for coming to Bangor from Fort Kent...located on America's First Mile on Route 1 at the Canadian border!) and share information. NEIBA is eager to continue to host these state-by-state gatherings, so if you'd like to schedule one, email beth@neba.org and we'll get it on the calendar.



Photo: Maine booksellers at The Briar Patch in Bangor. LTR: Heidi Carter, Bogan Books, Fort Kent; Debbie Taylor, Sherman's Bar Harbor; Abby Roseberry Rice, The Briar Patch; Jeff Curtis, Sherman's Bar Harbor; Ellen Richmond, Children's Book Cellar, Waterville; Gibran Graham, The Briar Patch; Matt Shaw, Blue Hill Books, Blue Hill; Kenny Brechner, Devaney, Doak & Garrett, Farmington; Clare Lygo, The Book Review, Falmouth. Not pictured: Samantha Haskell, Blue Hill Books; Johannah Barrett, Compass Rose Books, Castine.



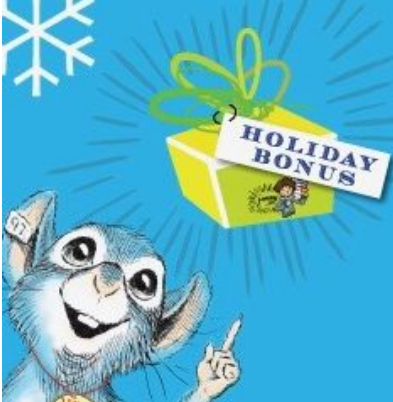
American Booksellers Association announces

JAMES PATTERSON'S HOLIDAY BONUS FOR BOOKSELLERS

Last year, James Patterson awarded \$250,000 in holiday bonuses to independent booksellers. This year, he's giving away another \$250,000!

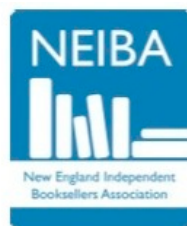
Nominate a hardworking independent bookseller today!

All past recipients of Patterson grants are eligible. Booksellers can self-nominate.



NEIBA Best Sellers

for the week ended
Sunday May 19, 2019



Based on reporting from the independent booksellers of
NEIBA and IndieBound

HARDCOVER FICTION

1. Where the Crawdads Sing
Delia Owens, Putnam, \$26, 9780735219090
2. Normal People
Sally Rooney, Hogarth, \$26, 9781984822178
3. The Guest Book
Sarah Blake, Flatiron Books, \$27.99, 9781250110251
4. Orange World and Other Stories **New!**
Karen Russell, Knopf, \$26.95, 9780525656135
5. Lost Roses
Martha Hall Kelly, Ballantine, \$28, 9781524796372
6. Circe
Madeline Miller, Little Brown, \$27, 9780316556347
7. The Seven or Eight Deaths of Stella Fortuna
Juliet Grames, Ecco, \$27.99, 9780062862822
8. The Flight Portfolio
Julie Orringer, Knopf, \$28.95, 9780307959409
9. Redemption
David Baldacci, Grand Central, \$29, 9781538761410
10. A Bend in the Stars **New!**
Rachel Barenbaum, Grand Central, \$26, 9781538746264
11. Daisy Jones & The Six
Taylor Jenkins Reid, Ballantine, \$27, 9781524798628
12. Machines Like Me
Ian McEwan, Nan A. Talese, \$26.95, 9780385545112
13. The Farm **New!**
Joanne Ramos, Random House, \$27, 9781984853752
14. Exhalation: Stories
Ted Chiang, Knopf, \$25.95, 9781101947883
15. Women Talking
Miriam Toews, Bloomsbury, \$24, 9781635572582

HARDCOVER NONFICTION

1. The Pioneers
David McCullough, S&S, \$30, 9781501168680
2. Howard Stern Comes Again **New!**
Howard Stern, S&S, \$35, 9781501194290
3. Educated
Tara Westover, Random House, \$28, 9780399590504
4. The Second Mountain
David Brooks, Random House, \$28, 9780812993264
5. Becoming
Michelle Obama, Crown, \$32.50, 9781524763138
6. The British Are Coming: The War for America, Lexington to Princeton, 1775-1777 **New!**

Rick Atkinson, Holt, \$40, 9781627790437
7. Falter
Bill McKibben, Holt, \$28, 9781250178268
8. Our Man: Richard Holbrooke and the End of the American Century **New!**
George Packer, Knopf, \$30, 9780307958020
9. Furious Hours
Casey Cep, Knopf, \$26.95, 9781101947869
10. Save Me the Plums
Ruth Reichl, Random House, \$27, 9781400069996
11. Upheaval
Jared Diamond, Little Brown, \$35, 9780316409131
12. The Moment of Lift
Melinda Gates, Flatiron Books, \$26.99, 9781250313577
13. Women Rowing North **New!**
Mary Pipher, Bloomsbury, \$27, 9781632869609
14. Everything in Its Place
Oliver Sacks, Knopf, \$26.95, 9780451492890
15. Working
Robert A. Caro, Knopf, \$25, 9780525656340

TRADE PAPERBACK FICTION

1. The Overstory
Richard Powers, Norton, \$18.95, 9780393356687
2. Little Fires Everywhere
Celeste Ng, Penguin, \$17, 9780735224315
3. There There
Tommy Orange, Vintage, \$16, 9780525436140
4. Washington Black
Esi Edugyan, Vintage, \$16.95, 9780525563242
5. A Gentleman in Moscow
Amor Towles, Penguin, \$17, 9780143110439
6. Warlight
Michael Ondaatje, Vintage, \$16, 9780525562962
7. The Lost Girls of Paris
Pam Jenoff, Park Row, \$16.99, 9780778330271
8. Eleanor Oliphant Is Completely Fine
Gail Honeyman, Penguin, \$16, 9780735220690
9. The Tattooist of Auschwitz
Heather Morris, Harper, \$16.99, 9780062797155
10. Transcription
Kate Atkinson, Back Bay, \$16.99, 9780316176668
11. The Woman in the Window
A.J. Finn, Morrow, \$16.99, 9780062678423
12. The Death of Mrs. Westaway
Ruth Ware, Gallery/Scout Press, \$16.99, 9781501156250
13. Clock Dance **New!**
Anne Tyler, Vintage, \$16.95, 9780525563020
14. The Immortalists
Chloe Benjamin, Putnam, \$16, 9780735215092
15. Conversations with Friends
Sally Rooney, Hogarth, \$17, 9780451499066

TRADE PAPERBACK NONFICTION

1. The Mueller Report
The Washington Post, Scribner, \$15, 9781982129736
2. Born a Crime
Trevor Noah, Spiegel & Grau, \$18, 9780399588198
3. Sapiens
Yuval Noah Harari, Harper Perennial, \$22.99, 9780062316110
4. How to Change Your Mind **New!**
Michael Pollan, Penguin, \$18, 9780735224155
5. White Fragility
Robin DiAngelo, Beacon Press, \$16, 9780807047415

- Robin Drieger, Beacon Press, \$16, 9780061711110
6. The Soul of America
Jon Meacham, Random House, \$20, 9780399589829
 7. When Einstein Walked with Gödel: Excursions to the Edge of Thought **New!**
Jim Holt, FSG, \$17, 9780374538422
 8. Keep Going **New!**
Austin Kleon, Workman Publishing, \$12.95, 9781523506644
 9. The Soul of an Octopus **New!**
Sy Montgomery, Atria, \$16, 9781451697728
 10. Killers of the Flower Moon
David Grann, Vintage, \$16.95, 9780307742483
 11. My Own Words
Ruth Bader Ginsburg, S&S, \$18, 9781501145254
 12. You Are a Badass
Jen Sincero, Running Press, \$16, 9780762447695
 13. Just Mercy **New!**
Bryan Stevenson, Spiegel & Grau, \$16, 9780812984965
 14. The Mueller Report
Robert S. Mueller, III, et al., Skyhorse, \$12.99, 9781510750166
 15. Braiding Sweetgrass **New!**
Robin Wall Kimmerer, Milkweed Editions, \$18, 9781571313560

MASS MARKET

1. The Mueller Report
Robert S. Mueller, et al., Melville House, \$9.99, 9781612197814
2. A Game of Thrones
George R.R. Martin, Bantam, \$9.99, 9780553593716
3. American Gods
Neil Gaiman, Morrow, \$9.99, 9780062572110
4. Dune
Frank Herbert, Ace, \$9.99, 9780441172719
5. Past Tense
Lee Child, Dell, \$9.99, 9780399593536
6. 1984
George Orwell, Signet, \$9.99, 9780451524935
7. A Clash of Kings
George R.R. Martin, Bantam, \$9.99, 9780345535429
8. Good Omens
Neil Gaiman, Terry Pratchett, Morrow, \$9.99, 9780062836977
9. The Left Hand of Darkness **New!**
Ursula K. Le Guin, Ace, \$9.99, 9780441478125
10. A Dance With Dragons **New!**
George R.R. Martin, Bantam, \$9.99, 9781101886038

CHILDREN'S ILLUSTRATED

1. Oh, the Places You'll Go!
Dr. Seuss, Random House, \$18.99, 9780679805274
2. Make Way for Ducklings
Robert McCloskey, Puffin, \$7.99, 9780140564341
3. The Very Hungry Caterpillar **New!**
Eric Carle, Putnam, \$10.99, 9780399226908
4. Goodnight Moon
Margaret Wise Brown, Clement Hurd (Illus.), Harper, \$8.99, 9780694003617
5. High Five
Adam Rubin, Daniel Salmieri (Illus.), Dial, \$19.99, 9780525428893
6. Hello Lighthouse
Sophie Blackall, Little, Brown Books for Young Readers, \$18.99, 9780316362382
7. Good Night, Gorilla **New!**
Peggy Rathmann, Putnam, \$7.99, 9780399230035
8. The Wonky Donkey **New!**
Craig Smith, Katz Cowley (Illus.), Scholastic, \$7.99, 9780545261241
9. The Itsy Bitsy Spider
Maddie Frost, Workman, \$5.95, 9781523505098
10. Blueberries for Sal

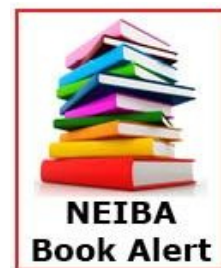
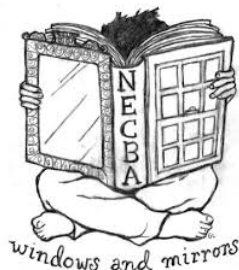
10. Blueberries for Sal
Robert McCloskey, Puffin, \$7.99, 9780140501698

CHILDREN'S INTEREST

1. Diary of an Awesome Friendly Kid: Rowley Jefferson's Journal
Jeff Kinney, Amulet Books, \$13.99, 9781419740275
2. Camp **New!**
Kayla Miller, HMH Books for Young Readers, \$10.99, 9781328530820
3. Shouting at the Rain
Lynda Mullaly Hunt, Nancy Paulsen Books, \$16.99, 9780399175152
4. A Wolf Called Wander **New!**
Rosanne Parry, Monica Armino (Illus.), Greenwillow Books, \$16.99, 9780062895936
5. The Sun Is Also a Star **New!**
Nicola Yoon, Ember, \$12.99, 9781984849397
6. Share Your Smile: Raina's Guide to Telling Your Own Story **New!**
Raina Telgemeier, Graphix, \$12.99, 9781338353846
7. With the Fire on High
Elizabeth Acevedo, HarperTeen, \$17.99, 9780062662835
8. On the Come Up
Angie Thomas, Balzer + Bray, \$18.99, 9780062498564
9. Astrophysics for Young People in a Hurry
Neil DeGrasse Tyson, Norton Young Readers, \$11.95, 9780393356502
10. Stepsister **New!**
Jennifer Donnelly, Scholastic Press, \$17.99, 9781338268461

CHILDREN'S SERIES TITLES

1. Just Jaime (Emmie & Friends)
Terri Libenson, Balzer + Bray, \$12.99, 9780062851062
2. Spy School British Invasion
Stuart Gibbs, Simon & Schuster Books for Young Readers, \$17.99, 9781534424708
3. Dog Man: Brawl of the Wild
Dav Pilkey, Graphix, \$9.99, 9781338236576
4. Dog Man and Cat Kid **New!**
Dav Pilkey, Graphix, \$9.99, 9780545935180
5. Dog Man
Dav Pilkey, Graphix, \$9.99, 9780545581608
6. The Princess in Black **New!**
Shannon Hale, Dean Hale, LeUyen Pham (Illus.), Candlewick, \$6.99, 9780763678883
7. Big Nate: Payback Time!
Lincoln Peirce, Andrews McMeel, \$9.99, 9781449497743
8. Aru Shah and the Song of Death (Pandava Series, #2) **New!**
Roshani Chokshi, Rick Riordan Presents, \$16.99, 9781368013840
9. Dog Man: Lord of the Fleas
Dav Pilkey, Graphix, \$9.99, 9780545935173
10. The Dragonet Prophecy (Wings of Fire, Book One) **New!**
Tui T. Sutherland, Scholastic, \$6.99, 9780545349239





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