Wholesaler Information And Resources

We’ve compiled some resources in the wake of the Baker & Taylor announcement. Please find them HERE. If you have any questions about navigating this change, NEIBA is happy to help--please email beth@neba.org.

Notes From the NEIBA Advisory Council

By Julia Hobart, The Bookloft, Great Barrington MA

Here I present to you a visual exploration of tiny moments of *thoughtful pause* happiness at work. No, I wouldn’t say happiness. While there are many moments full of humorous banter, exclamations over books and movies, and day to day laughs, these moments aren’t those.

I would describe this collection as snippets of peaceful solitude. Arriving at the store and wandering around straightening up before the phone starts ringing and my co-workers arrive. The evening light filtering through the giant front windows at the end of the day, blanketing the store preparing for rest.
As much as I enjoy finding a reader their perfect book or excitedly gabbing about *Avengers: Endgame* with my fellow booksellers, these are probably my favorite times of day. Before I am expected to be awake and clear-headed and when I get to sign off for the day.
Congratulations to 🍦endet NEIBA!

You all helped raise $10,420 for booksellers across the country. And even though NEIBA is the winner of the ice cream social, it's truly a win for everyone. Thanks to your work and efforts, the booksellers' safety is stronger than before. During this campaign, we welcomed fifty-two new sustaining donors and twenty-six annual donors to our community of supporters, beating last year's record in both the number of supporters and dollar amount.

A packed room of lively booksellers at last week's NECBA meeting in the Candlewick Press office!

Help Wanted
Bookstore Manager, The MIT Press Bookstore

The MIT Press seeks an experienced, entrepreneurial bookseller to lead the MIT Press Bookstore and its growing staff.

The bookstore functions as a full service bookstore to the MIT community and Cambridge residents, businesses, commuters, and tourists, offering a broad selection of trade / scholarly / art / children’s titles and serving as a showroom for the publications of the MIT Press, the leading university press of books and journals at the intersection of science, technology, art, and design.

The Store Manager leads a small dynamic team of booksellers, providing exemplary customer service, sales and merchandising, and overseeing all buying, accounting, and operations of a fast-paced retail environment.

Principal Duties and Responsibilities:

- Staff Supervision and Store Leadership– Hiring, scheduling, supervision, and training of staff.
- Customer Service & Sales– Maintenance of the sales floor; providing direct sales assistance to customers.
- Marketing & Merchandising– Guiding the store’s marketing, social media efforts & instore merchandising.
- Events Strategy & Support – Supervise events staff in coordinating a targeted events schedule.
- Book Purchasing– Inventory curation and control; ordering, returning, shipping, and receiving of inventory.
- Accounting– Cash / invoice / receivable / expenditure / vendor account reconciliation; tracking & budgeting.
- Operations– Maintenance of POS system, IT software updates, and operational functioning of the store.
- Facility Maintenance – Acting facility manager, liaising with MIT Press to supervise any issues / enhancements.

Requirements:

- Three to five years of bookstore or related retail management experience;
- Strong interpersonal and customer service skills and ease with telephone, email, and in-person communication;
- Strong attention to detail;
- Must be able to juggle multiple priorities despite frequent interruptions, and work independently.
- Must be able to handle confidential financial information, interpret store policies using discretion and judgment,
- Must be able to lift boxes weighing up to 40 lbs.
- Frequent weekend and evening work required.

Interested candidates should email David Goldberg ASAP to get more information on applying for this position.

JOIN US FOR A COCKTAIL PARTY!

We’re gathering for drinks and apps after the Advisory Council meeting on May 16, from 5-7:00 p.m. at Gibson’s Bookstore in Concord, NH All are welcome—come visit the store, spend time with the NEIBA Board and AC members, and have some food and drink on us! Looking forward to seeing you there.

RSVP

(Just so we can have a good guess on the attendance)

NEIBA Best Sellers
for the week ended Sunday May 5, 2019

Based on reporting from the independent booksellers of NEIBA and IndieBound

HARDCOVER FICTION
1. Where the Crawdads Sing
Delia Owens, Putnam, $26, 9780735219090
2. Normal People
Sally Rooney, Hogarth, $26, 9781984822178
3. Lost Roses
Martha Hall Kelly, Ballantine, $28, 9781524796372
4. Women Talking
Miriam Toews, Bloomsbury, $24, 9781635572582
5. Circe
Madeline Miller, Little Brown, $27, 9780316556347
6. Cape May New
Chip Cheek, Celadon Books, $26.99, 9781250297150
7. Machines Like Me
Ian McEwan, Nan A. Talese, $26.95, 9780385545112
8. Daisy Jones & The Six
Taylor Jenkins Reid, Ballantine, $27, 9781524798628
9. Spring New
Ali Smith, Pantheon, $25.95, 9781101870778
10. Redemption
David Baldacci, Grand Central, $29, 9781538761410
11. Gingerbread
Helen Oyeyemi, Riverhead Books, $27, 9781594634659
12. The Silent Patient
Alex Michaelides, Celadon Books, $26.99, 9781250301697
13. Run Away New
Harlan Coben, Grand Central, $29, 9781538748466
14. The Invited New
Jennifer McMahon, Doubleday, $25.95, 9780385541381
15. There There
Tommy Orange, Knopf, $25.95, 9780525520375

HARDCOVER NONFICTION
1. Educated
Tara Westover, Random House, $28, 9780399590504
2. The Second Mountain
David Brooks, Random House, $28, 9780812993264
3. Becoming
Michelle Obama, Crown, $32.50, 9781524763138
4. Save Me the Plums
Ruth Reichl, Random House, $27, 9781400069996
5. Nanaville
Anna Quindlen, Random House, $26, 9780812996104
6. The Moment of Lift
Melinda Gates, Flatiron Books, $26.99, 9781250313577
7. Everything in Its Place
Oliver Sacks, Knopf, $26.95, 9780451492890
8. Falter
Bill McKibben, Holt, $28, 9781250178268
9. Women Rowing North
Mary Pipher, Bloomsbury, $27, 9781632869609
10. Pocket RBG Wisdom New
Hardie Grant Books, Hardie Grant, $9.99, 9781784882877
11. Working
Robert A. Caro, Knopf, $25, 9780525656340
12. Why Don't You Write My Eulogy Now So I Can Correct It?: A Mother's Suggestions New
Patricia Marx, Roz Chast (Illus.), Celadon Books, $20, 9781250301963
13. Dreyer's English
Benjamin Dreyer, Random House, $25, 9780812995701
14. A Woman of No Importance New
TRADE PAPERBACK FICTION
1. The Overstory  
   Richard Powers, Norton, $18.95, 9780393356687
2. A Gentleman in Moscow  
   Amor Towles, Penguin, $17, 9780143110439
3. The Tattooist of Auschwitz  
   Heather Morris, Harper, $16.99, 9780062797155
4. Washington Black  
   Esi Edugyan, Vintage, $16.95, 97800525563242
5. Warlight  
   Michael Ondaatje, Vintage, $16, 9780525562962
6. Eleanor Oliphant Is Completely Fine  
   Gail Honeyman, Penguin, $16, 9780735220690
7. The Woman in the Window  
   A.J. Finn, Morrow, $16.99, 9780062678423
8. Conversations with Friends  
   Sally Rooney, Hogarth, $17, 9780451499066
9. Transcription  
   Kate Atkinson, Back Bay, $16.99, 9780316176668
10. An American Marriage  
    Tayari Jones, Algonquin Books, $16.95, 9781616208684
11. The Lost Girls of Paris  
    Pam Jenoff, Park Row, $16.99, 9780778330271
12. Pachinko  
    Min Jin Lee, Grand Central, $15.99, 9781455563920
13. The Huntress  
    Kate Quinn, Morrow, $16.99, 9780062740373
14. The Immortalists  
    Chloe Benjamin, Putnam, $16, 9780735215092
15. Less  
    Andrew Sean Greer, Back Bay, $15.99, 9780316316132

TRADE PAPERBACK NONFICTION
1. The Mueller Report  
   The Washington Post, Scribner, $15, 9781982129736
2. Sapiens  
   Yuval Noah Harari, Harper Perennial, $22.99, 9780062316110
3. Born a Crime  
   Trevor Noah, Spiegel & Grau, $18, 9780399588198
4. The Mueller Report  
5. The Soul of America: The Battle for Our Better Angels  
   Jon Meacham, Random House Trade Paperbacks, $20, 9780399589829
6. White Fragility  
   Robin DiAngelo, Beacon Press, $16, 9780807047415
7. Fly Girls  
   Keith O'Brien, Eamon Dolan/Mariner Books, $15.99, 9781328592798
8. Braiding Sweetgrass  
   Robin Wall Kimmerer, Milkweed Editions, $18, 9781571313560
9. Killers of the Flower Moon  
   David Grann, Vintage, $16.95, 9780307742483
10. The Collected Schizophrenias  
    Esmé Weijun Wang, Graywolf Press, $16, 9781555978273
11. I'll Be Gone in the Dark  
    Michelle McNamara, Harper Perennial, $17.99, 9780062319791
12. Code Girls  
    Liza Mundy, Hachette, $16.99, 9780316352543
13. You Are a Badass  
    Jen Sincero, Running Press, $16, 9780762447695
14. Tell Me More: Stories About the 12 Hardest Things I'm Learning to Say  
    Kelly Corrigan, Random House, $16, 9780399588396
15. My Own Words  
    Ruth Bader Ginsburg, S&S, $18, 9781501145254
**MASS MARKET**
1. *A Game of Thrones*  
   George R.R. Martin, Bantam, $9.99, 9780553593716
2. *Dune*  
   Frank Herbert, Ace, $9.99, 9780441172719
3. *1984*  
   George Orwell, Signet, $9.99, 9780451524935
4. *Past Tense*  
   Lee Child, Dell, $9.99, 9780399593536
5. *Good Omens*  
6. *The Diary of a Young Girl*  
   Anne Frank, Bantam, $7.99, 9780553577129
7. *The Left Hand of Darkness*  
   Ursula K. Le Guin, Ace, $9.99, 9780441478125
8. *Dune Messiah*  
   Frank Herbert, Ace, $8.99, 9780441172696
9. *Hyperion*  
   Dan Simmons, Spectra, $7.99, 9780553283686
10. *I Know Why the Caged Bird Sings*  
    Maya Angelou, Ballantine, $7.99, 9780345514400

**CHILDREN'S ILLUSTRATED**
1. *High Five*  
   Adam Rubin, Daniel Salmieri (Illus.), Dial, $19.99, 9780525428893
2. *Goodnight Moon*  
   Margaret Wise Brown, Clement Hurd (Illus.), Harper, $8.99, 9780694003617
3. *Make Way for Ducklings*  
   Robert McCloskey, Puffin, $7.99, 9780140564341
4. *Dragons Love Tacos*  
   Adam Rubin, Daniel Salmieri (Illus.), Dial, $16.99, 9780803736801
5. *Good Night, Gorilla*  
   Peggy Rathmann, Putnam, $7.99, 9780399230035
6. *Hello Lighthouse*  
   Sophie Blackall, Little, Brown Books for Young Readers, $18.99, 9780316362382
7. *Don't Let Them Disappear*  
   Chelsea Clinton, Gianna Marino (Illus.), Philomel Books, $17.99, 9780525514329
8. *Pat the Bunny*  
   Dorothy Kunhardt, Golden Books, $9.99, 9780307120007
9. *The Very Hungry Caterpillar*  
   Eric Carle, Putnam, $10.99, 9780399226908
10. *Little Blue Truck*  
    Alice Schertle, Jill McElmurry (Illus.), HMH Books for Young Readers, $7.99, 9780544568037

**CHILDREN'S INTEREST**
1. *Diary of an Awesome Friendly Kid: Rowley Jefferson's Journal*  
   Jeff Kinney, Amulet Books, $13.99, 9781419740275
2. *New Kid*  
   Jerry Craft, Harper, $12.99, 9780062691194
3. *Share Your Smile: Raina’s Guide to Telling Your Own Story*  
   Raina Telgemeier, Graphix, $12.99, 9781338353846
4. *The Next Great Paulie Fink*  
   Ali Benjamin, Little, Brown Books for Young Readers, $16.99, 9780316380881
5. *The Hate U Give*  
   Angie Thomas, Balzer + Bray, $18.99, 9780062871350
6. *On the Come Up*  
   Angie Thomas, Balzer + Bray, $18.99, 9780062498564
7. *The Night Diary*  
   Veera Hiranandani, Puffin, $8.99, 9780735228528
8. *Pax*  
   Sara Pennypacker, Jon Klassen (Illus.), Balzer + Bray, $8.99, 9780062377029
9. *The Line Tender*  
   Kate Allen, Dutton Books for Young Readers, $17.99, 9780735231603
10. *Ghosts*  
    Raina Telgemeier, Graphix, $10.99, 9780545540629
CHILDREN’S SERIES TITLES

1. Spy School British Invasion New
   Stuart Gibbs, Simon & Schuster Books for Young Readers, $17.99, 9781534424708

2. Dog Man: Brawl of the Wild
   Dav Pilkey, Graphix, $9.99, 9781338236576

3. Ada Twist and the Perilous Pants (The Questioneers, Book 2)
   Andrea Beaty, David Roberts (Illus.), Abrams, $12.99, 9781419734229

4. Aru Shah and the Song of Death (Pandava Series, #2) New
   Roshani Chokshi, Rick Riordan Presents, $16.99, 9781368013840

5. Dog Man: Lord of the Fleas
   Dav Pilkey, Graphix, $9.99, 9780545935173

6. The Bad Guys (The Bad Guys, #1) New
   Aaron Blabey, Scholastic, $5.99, 9780545912402

7. Spy School New
   Stuart Gibbs, Simon & Schuster Books for Young Readers, $8.99, 9781442421837

8. Dog Man Unleashed
   Dav Pilkey, Graphix, $9.99, 9780545935203

9. Rosie Revere and the Raucous Riveters (The Questioneers, Book 1)
   Andrea Beaty, David Roberts (Illus.), Abrams, $12.99, 9781419733604

10. Dog Man
    Dav Pilkey, Graphix, $9.99, 9780545581608

New - Was Not in the Bestseller List last week

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