Dear Readers of the NEIBA Newsletter,

Many of you know me as a Passionate (with a capital P reader) and have seen me sit and gaze upon the jewel like spines stacked at your desks with covetous eyes. There comes a point and a lull in the conversation when I can take it no more. I take a breath and shyly ask "Are you going to read that? May I have it?"

I present the following

Ode to the Stack of ARCs
I take my place and sit across
sales pitches and marketing plans are never a loss.
We talk books and events (hope all are sold)
until my eye is caught by script in gold
Blue covers and red with titles in white
the stories inside will truly delight.
Some spines are made to look as though tomes of old
others I judge too scary to be told!
As I sit and talk about cookbooks to promote
my eyes are scanning the authors by rote
There are so many books in the pile to choose
if I ask for just one, how can I lose?
Please consider this a Thank-You note bold
I appreciate your generosity tenfold!

New NEIBA FACEBOOK STORE OWNERS FORUM

Are you a NEIBA bookstore owner? We've just started a NEIBA Store Owner Forum on Facebook - an exclusive page designed for NEIBA member store owners to ask questions, share ideas and information, and discuss industry issues. Email Beth@neba.org your Facebook-associated email to be added to the group.

Indies with Impact

The Binc Foundation and Penguin Random House announce INDIES WITH IMPACT, a new grant opportunity open to independent bookstores. Two grants will be awarded to two bookstores that work in tandem with a community nonprofit or organization of their choice for a program that strengthens their local communities and encourages a passion for reading. Applications will be accepted March 1 – May 1, 2019 and again during this period in 2020. A total of $3,000 will be awarded over the two years.

APPLY

All About the Books and ABA Spring Forum

April 4, 2019
First Parish
3 Church Street, Harvard Square, Cambridge, MA

DETAILS & REGISTRATION
Indie Publishers Backlist Nominations
Summer 2019

The ABA is working with the Independent Publishers Caucus to feature a selection of backlist titles (Backlisted But Not Forgotten) from independent presses in the Indie Next Summer Reading Group Guide.

Choose up to 5 titles HERE that you recommend the most and/or have had the most staying power in your store.

Help Wanted

Job Opening: Independent Booksellers Consortium Executive Director

The Independent Booksellers Consortium is a small, membership organization formed of independent booksellers from across the country.

As the sole paid staff member, the Executive Director is responsible for all administrative facets of the corporation’s day-to-day functioning as well as ongoing service to its members. The Executive Director reports to the President of the Board on a weekly basis and is responsible to the Board of Directors made up of bookstore members. The position is 30 hours per week.

Responsibilities and Duties Include:
- Organize, plan and execute logistics for two member meetings and additional smaller meetings throughout the year to share best practices and further industry learning.
- Manage all financial, legal and administrative aspects of the Corporation.
- Facilitate communication among members.
- Manage and facilitate all committee work to ensure progress towards organizational goals.
- Regularly report to a board of directors and respond to the goals/needs of the board.
- As directed, on occasion, communicate IBC interests to industry partners.
- Develop and maintain member programs and vendor relationships.
- Other duties as needs of members and the industry change.

Qualifications Include:
- Ability to work independently from a home-based office including managing your own payroll.
- Strong organizational skills including attention to detail and project management skills.
- Strong communication skills including working with a diverse set of individuals.
- Proficient in basic budgeting: creating a budget in excel, generating budget vs. actual reports, and managing to a budget with the Board Treasurer. Proficiency in basic Quickbooks (or like programs) preferred.
- Knowledge of bookselling, retailing and publishing industries preferred.
- Experience planning meetings required.
- Ability to travel at least three times a year for multiple days.

To apply, send a cover letter, resume, and list of references to executivedirectorsearch@independentbooksellers.com. Please use IBC Job in the subject line.
Salary $35K-40K, other benefits to be discussed at the time of interviews.

NEIBA Best Sellers
for the week ended
Sunday March 10, 2019

Based on reporting from the independent booksellers of NEIBA and IndieBound

HARDCOVER FICTION
1. Where the Crawdads Sing
   Delia Owens, Putnam, $26, 9780735219090
2. Daisy Jones & The Six New
   Taylor Jenkins Reid, Ballantine, $27, 9781524798628
3. Circe
   Madeline Miller, Little Brown, $27, 9780316556347
4. Unto Us a Son Is Given New
   Donna Leon, Atlantic Monthly Press, $26, 9780802129116
5. Black Leopard, Red Wolf
   Marlon James, Riverhead Books, $30, 9780735220171
6. There There
   Tommy Orange, Knopf, $25.95, 9780525520375
7. The River New
   Peter Heller, Knopf, $25.95, 9780525521877
8. The Silent Patient
   Alex Michaelides, Celadon Books, $26.99, 9781250301697
9. Devotions
   Mary Oliver, Penguin Press, $30, 9780399563249
10. Lost Children Archive
    Valeria Luiselli, Knopf, $27.95, 9780525520610
11. The Island of Sea Women New
    Lisa See, Scribner, $27, 9781501154850
12. The Border
    Don Winslow, Morrow, $28.99, 9780062664488
13. The Last Romantics New
    Tara Conklin, Morrow, $26.99, 9780062358202
14. A Gentleman in Moscow New
    Amor Towles, Viking, $27, 9780670026197
15. Unsheltered New
    Barbara Kingsolver, Harper, $29.99, 9780062684561

HARDCOVER NONFICTION
1. Educated
   Tara Westover, Random House, $28, 9780399590504
2. Becoming
   Michelle Obama, Crown, $32.50, 9781524763138
3. Dreyer's English
   Benjamin Dreyer, Random House, $25, 9780812995701
4. Say Nothing
   Patrick Radden Keefe, Doubleday, $28.95, 9780385521314
5. Women Rowing North
   Mary Pipher, Bloomsbury, $27, 9781632869609
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<th>Number</th>
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<th>Author</th>
<th>Publisher</th>
<th>Price</th>
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<tr>
<td>6</td>
<td>The Uninhabitable Earth</td>
<td>David Wallace-Wells</td>
<td>Tim Duggan Books</td>
<td>$27</td>
<td>9780525576709</td>
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<td>7</td>
<td>The Source of Self: Regard: Selected Essays, Speeches, and Meditations</td>
<td>Toni Morrison</td>
<td>Knopf</td>
<td>$28.95</td>
<td>9780525521037</td>
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<td>Bad Blood</td>
<td>John Carreyrou</td>
<td>Knopf</td>
<td>$27.95</td>
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<td>Inheritance</td>
<td>Dani Shapiro</td>
<td>Knopf</td>
<td>$24.95</td>
<td>9781524732714</td>
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<td>Madame Fourcade’s Secret War: The Daring Young Woman Who Led France’s</td>
<td>Lynne Olson</td>
<td>Random House</td>
<td>$30</td>
<td>9780812994766</td>
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<td>Largest Spy Network Against Hitler</td>
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<td>The Threat</td>
<td>Andrew G. McCabe</td>
<td>St. Martin's</td>
<td>$29.99</td>
<td>9781250207579</td>
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<td>The Library Book</td>
<td>Susan Orlean</td>
<td>S&amp;S</td>
<td>$28</td>
<td>9781476740188</td>
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<td>13</td>
<td>Mama’s Last Hug: Animal Emotions and What They Tell Us about Ourselves</td>
<td>Frans de Waal, Norton</td>
<td>$27.95</td>
<td>9780393635065</td>
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<td>14</td>
<td>Outer Order, Inner Calm: Declutter and Organize to Make More Room for</td>
<td>Gretchen Rubin</td>
<td>Harmony</td>
<td>$16.99</td>
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<td>Happiness</td>
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<td>New</td>
<td>Samin Nosrat</td>
<td>Graywolf Press</td>
<td>$16</td>
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**TRADE PAPERBACK FICTION**

1. The Huntress
   - Kate Quinn, Morrow, $16.99, 9780062740373
2. An American Marriage
   - Tayari Jones, Algonquin Books, $16.95, 9781616208684
3. The Lost Girls of Paris
   - Pam Jenoff, Park Row, $16.99, 9780778330271
4. The Tattooist of Auschwitz
   - Heather Morris, Harper, $16.99, 9780062797155
5. Eleanor Oliphant Is Completely Fine
   - Gail Honeyman, Penguin, $16, 9780735220690
6. The Immortalists
   - Chloe Benjamin, Putnam, $16, 9780735215092
7. The Woman in the Window
   - A.J. Finn, Morrow, $16.99, 9780062678423
8. Less
   - Andrew Sean Greer, Back Bay, $15.99, 9780316316132
9. The Power
   - Naomi Alderman, Back Bay, $16.99, 9780316547604
10. Asymmetry
    - Lisa Halliday, S&S, $16, 9781501166785
11. Milkman
    - Anna Burns, Graywolf Press, $16, 9781644450000
12. The Friend
    - Sigrid Nunez, Riverhead, $16, 9780735219458
13. Pachinko
    - Min Jin Lee, Grand Central, $15.99, 9781455563920
14. Us Against You
    - Fredrik Backman, Washington Square Press, $17, 9781501160806
15. The Wife Between Us
    - Greer Hendricks, Sarah Pekkanen, St. Martin’s Griffin, $16.99, 9781250130945

**TRADE PAPERBACK NONFICTION**

1. Born a Crime
   - Trevor Noah, Spiegel & Grau, $18, 9780399588198
2. Sapiens
   - Yuval Noah Harari, Harper Perennial, $22.99, 9780062316110
3. Killers of the Flower Moon
   - David Grann, Vintage, $16.95, 9780307742483
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<td>4.</td>
<td>Searching for Stars on an Island in Maine</td>
<td>Alan Lightman, Vintage</td>
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<td>My Own Words</td>
<td>Ruth Bader Ginsburg, S&amp;S</td>
<td>$18, 9781501145254</td>
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<td>White Fragility</td>
<td>Robin DiAngelo, Beacon Press</td>
<td>$16, 9780807047415</td>
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<td>Just Mercy</td>
<td>Bryan Stevenson, Spiegel &amp; Grau</td>
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<td>11.</td>
<td>I’ll Be Gone in the Dark</td>
<td>Michelle McNamara, Harper Perennial</td>
<td>$17.99, 9780062319791</td>
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<td>12.</td>
<td>The Salt Path: A Memoir</td>
<td>Raynor Winn, Penguin</td>
<td>$17, 9780143134114</td>
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<td>13.</td>
<td>The Body Keeps the Score</td>
<td>Bessel van der Kolk, Penguin</td>
<td>$18, 9780143127741</td>
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<td>14.</td>
<td>You Are a Badass</td>
<td>Jen Sincero, Running Press</td>
<td>$16, 9780762447695</td>
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<td>15.</td>
<td>The Stranger in the Woods</td>
<td>Michael Finkel, Vintage</td>
<td>$16, 9781101911532</td>
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**MASS MARKET**

1. Dune
   - Frank Herbert, Ace, $9.99, 9780441172719
   - 1984
2. 1984
   - George Orwell, Signet, $9.99, 9780451524935
3. The Shining
   - Stephen King, Anchor, $8.99, 9780307743657
4. Animal Farm
   - George Orwell, Signet, $9.99, 9780451526342
5. Ninefox Gambit
   - Yoon Ha Lee, Solaris, $9.99, 9781781084496
6. The Diary of a Young Girl
   - Anne Frank, Bantam, $7.99, 9780553577129
7. The Name of the Wind
   - Patrick Rothfuss, DAW, $9.99, 9780756404741
8. Good Omens
9. The Catcher in the Rye
   - J.D. Salinger, Little Brown, $8.99, 9780316769488
10. To Kill a Mockingbird
    - Harper Lee, Grand Central, $9.99, 9781455538966

**CHILDREN'S ILLUSTRATED**

1. Goodnight Moon
   - Margaret Wise Brown, Clement Hurd (Illus.), Harper, $8.99, 9780694003617
2. Make Way for Ducklings
   - Robert McCloskey, Puffin, $7.99, 9780140564341
3. The Very Hungry Caterpillar
   - Eric Carle, Putnam, $10.99, 9780399226908
4. Where the Wild Things Are
   - Maurice Sendak, Harper, $18.95, 9780060254926
5. The Good Egg
   - Jory John, Pete Oswald (Illus.), Harper, $17.99, 9780062866004
6. The Snowy Day
   - Ezra Jack Keats, Viking Books for Young Readers, $19.99, 9780670012701
7. You Are My Happy
   - Hoda Kotb, Suzie Mason (Illus.), Harper, $18.99, 9780062887894
8. We Don't Eat Our Classmates
   - New
Ryan T. Higgins, Disney/Hyperion, $17.99, 9781368003551
9. Pete the Cat: The Great Leprechaun Chase New
James Dean, Harper, $9.99, 9780062404503
10. Moo, Baa, La La La! New
Sandra Boynton, S&S, $5.99, 9780671449018

**CHILDREN'S INTEREST**

1. On the Come Up
Angie Thomas, Balzer + Bray, $18.99, 9780062498564
2. The Hate U Give
Angie Thomas, Balzer + Bray, $18.99, 9780062871350
3. Five Feet Apart
Rachael Lippincott, Simon & Schuster Books for Young Readers, $18.99, 9781534451568
4. New Kid
Jerry Craft, Harper, $12.99, 9780062691194
5. Max and the Midknights
Lincoln Peirce, Crown Books for Young Readers, $13.99, 9781101931080
6. Meg, Jo, Beth, and Amy
Rey Terciero, Bre Indigo (Illus.), Little, Brown Books for Young Readers, $12.99, 9780316522885
7. Fish in a Tree New
Lynda Mullaly Hunt, Puffin, $8.99, 9780142426425
8. Two Can Keep a Secret
Karen M. McManus, Delacorte Press, $19.99, 9781524714727
9. Song for a Whale New
Lynne Kelly, Delacorte Books for Young Readers, $16.99, 9781524770235
10. Merci Suárez Changes Gears New
Meg Medina, Candlewick, $16.99, 9780763690496

**CHILDREN'S SERIES TITLES**

1. Dog Man: Brawl of the Wild
Dav Pilkey, Graphix, $9.99, 9781338236576
2. A Crystal of Time (The School for Good and Evil, #5) New
Soman Chainani, Harper, $17.99, 9780062695178
3. The Lost Heir Graphic Novel (Wings of Fire)
Tui T. Sutherland, Mike Holmes (Illus.), Graphix, $12.99, 9780545942201
4. Diary of a Wimpy Kid: The Meltdown
Jeff Kinney, Abrams, $13.95, 9781419727436
5. Dog Man
Dav Pilkey, Graphix, $9.99, 9780545581608
6. Lion Down (FunJungle)
Stuart Gibbs, Simon & Schuster Books for Young Readers, $17.99, 9781534424739
7. Dog Man: Lord of the Fleas New
Dav Pilkey, Graphix, $9.99, 9780545935173
8. Dog Man Unleashed
Dav Pilkey, Graphix, $9.99, 9780545935203
9. The Princess in Black New
Shannon Hale, Dean Hale, LeUyen Pham (Illus.), Candlewick, $6.99, 9780763678883
10. Dog Man and Cat Kid
Dav Pilkey, Graphix, $9.99, 9780545935180